



press release

FOR IMMEDIATE RELEASE

## Local Government Corporation Brings Electronic Procurement Solutions to its Financial Customers

*Local Government Corporation Partners with ESM Solutions Corporation to Integrate e-Procurement with Financial Systems*

**Columbia, TN and Horsham, PA, December 1, 2008** Local Government Corporation and ESM Solutions Corporation, a leading provider of online procurement solutions for county governments, municipal governments and K-12 schools, today announced a technology partnership. Under this new agreement, ESM Solutions Corporation's web-based e-Procurement solutions will be integrated with Local Government Corporation's financial systems.

"Local Government Corporation is always seeking new technology that serves our customers," said Mickey Wilson, President of Local Government Corporation. "ESM's proven e-Procurement solutions are one more option available to our financial system customers." Local Government Corporation financial system customers will now benefit from ESM's electronic purchasing and sourcing solutions.

The companies announced that they are integrating ESM's easyPurchase web-based procurement solution with LGC's FlexGen™ and Zortec™ financial systems. "We know from experience that capturing transactional information and communicating with general ledger systems satisfies the most critical aspects of financial management," said Dan Corazzi, President of ESM Solutions Corporation.

In addition to its purchasing solutions, ESM's sealed bidding and quoting solutions are also included in the agreement with Local Government Corporation. "Our sourcing solutions help governments and schools conform to business rules," said Corazzi. "These solutions can save real money for LGC customers, that can be returned to under-funded programs."

ESM's e-Procurement solutions are immediately available to Local Government Corporation customers.



LOCAL GOVERNMENT  
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### **About ESM Solutions Corporation**

Mercury Commerce Solutions ([www.mercurycommerce.com](http://www.mercurycommerce.com)) and eSchoolMall ([www.eschoolmall.com](http://www.eschoolmall.com)) are ESM Solutions companies providing Internet-based procurement applications to the county government, municipal government and K-12 education markets. The ESM solution set includes online procurement tools that connect buying communities with their preferred vendors. ESM Solutions Corporation has been recognized by *Inc. Magazine's* Inc. 5000 as one of the fast growing privately held companies in the US and twice by *Philadelphia 100* as one of the fastest growing, privately-held companies in the Greater Philadelphia region. ESM's core purpose is to apply technology, saving time and money that governments and schools can reallocate to under-funded programs, through electronic procurement solutions featuring compelling return on investment, rapid time to benefit and ease of use. ESM Solutions Corporation has over 4,000 public entities using its electronic procurement solutions.

### **For more information, contact:**

Stacy Hardy, Local Government Corporation, 800-381-4540, [shardy@localgovcorp.com](mailto:shardy@localgovcorp.com)  
Harry Goldberg, eSchoolMall, 215-444-9300 x177, [hgoldberg@eschoolmall.com](mailto:hgoldberg@eschoolmall.com)

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